

Critical Thinking & Decision Making

Program Description

Make effective decisions and get things done! Everyday we are challenged to make good decisions—usually with limited information under serious time constraints. We need to balance quantitative and qualitative data and then depend on our own judgment to make the right choice.

Ben Franklin's "Pro and Con" list isn't enough today, but there are guiding principles for a disciplined approach to decision making.

The ability to find integrative solutions – when there are differing sets of concerns – is critical for success. The Nyman Group has developed a decision-making model (compete, collaboration, consult, consensus, and delegation) that will help you make better, everyday decisions. Participants will understand how and when to use various elements of the decision model. This model helps eliminate “fake consensus” (seemingly endless meetings without resolution) and is highly effective for internal or external decisions.

You'll benefit by learning to:

- Understand the limits and opportunities of decision-making situations, and taking charge of the problem-solving process
- Diagnose problems and identifying options for resolution
- Apply new principles of thinking to break down obstacles and find effective resolutions
- Seek collaboration (1 + 1 = 3) whenever possible
- Avoid the causes of bad decisions
- Effectively handle group issues and situations
- Formulate and implement solutions that work
- Apply principles of influence and persuasion for a favorable outcome
- Demonstrate when and how to involve senior management in meetings and issue resolution
- Use techniques to ensure that credit for the resolution is shared with all colleagues who participated

Maximum participants: 8

Program length: 1 day